



**FOR IMMEDIATE RELEASE**

## **Export Select rates reduce yet again**

28 October 2016

Viterra's Export Select rates have reduced for the fourth year running, helping cut the costs of exporting grain for both growers and marketers.

Export Select - a bundled supply chain service for marketers - ensures timely and efficient movement of grain from upcountry sites to port for shipping.

Jonathan Wilson, General Manager, Logistics and Commercial Relations, said ongoing investments into the supply chain helped deliver lower rates.

"Our Export Select rates have reduced again, year on year, to benefit both growers and marketers when exporting grain," Jonathan said.

"Lower Export Select rates help South Australian grain to be competitive internationally with growers receiving the benefit through higher farm gate returns.

"Our focus is to connect growers and end-use customers in the most cost effective and efficient way possible."

Jonathan said Viterra has more than a million tonnes of harvest shipping scheduled from now until the end of December.

"New season grain exports are expected to start soon. Harvest shipping is important to keep the supply chain moving and ensure there is space available upcountry for grower deliveries."

Growers can find the 2016/17 Export Select rates for all Viterra sites on the Viterra website, under Storage and Handling, Harvest 2016/17, Grower Resources.

###

More information:

Jane McBride

Communications Manager

08 8304 1368

0448 910 886

[jane.mcbride@viterra.com](mailto:jane.mcbride@viterra.com)